

Becoming a Better Negotiator

Learn about typical negotiation situations and strategies to deal with co-workers in your organization, other organizations and in your own personal life.

Friday, October 30, 2015

9:00 – 9:30 a.m. Registration & Continental Breakfast

9:30 – 11:30 a.m. Training

WellSpan Adams Health Center
2nd Floor, Rooms 211-213
40 V-Twin Drive
Gettysburg, PA 17325
Limited to 30 attendees

Cost: \$20 for VAN members / \$30 for non-members

About the Instructor

Dr. Dennis R. McGough, Ph.D., business consultant, is a retired senior business executive with more than 40 years of human resource experience. He is also a distinguished lecturer at University of New Haven and a current board member of Mediation Services of Adams County.



For more information, call (717) 334-5809 or email erinuwac@centurylink.net

Make checks payable to: **United Way of Adams County**
Remit to: 123 Buford Ave., P.O. Box 3545, Gettysburg, PA 17325
Register by: **Friday, October 23, 2015**

Name _____

Organization _____

Address _____

Phone _____ Email _____